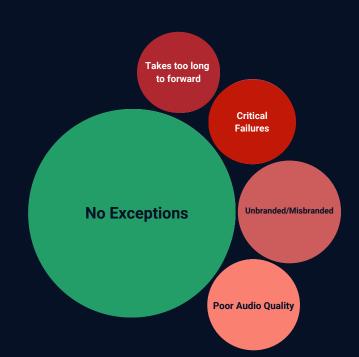
### What We Learned Calling 5,081 Apartment Communities

Since 2021, we've called 5,081 apartment communities individually. From a target PMC perspective, this data set comprises a broad cross section of PMCs. Included are an NMHC Top 10 firms, multiple top NMHC top 50 firms, mid-sized PMCs, and PMCs with less than 20 communities.



### What We Measure

- Critical Failures
- Takes too long to forward
- Poor audio quality on intro
- Unbranded/Misbranded
- No Exceptions



## 58%

### The Good

When we called those 5,081 communities, 57.7% (2,933) sounded reasonable to us.

### The Bad

### **Calls Delayed**

7.95% of calls were delayed before being forwarded to their missed call handling solution.





### **Poor Audio Quality on Intro**

11.38% had extremely poor audio quality on the audio intro present on their missed call handling solution.

### **Unbranded or Misbranded Intro**

14.33% of sites had a missed call handling solution audio intro that was unbranded or misbranded.



# 10%

### The Ugly

Of all of the sites we called, an astounding 10.41% were completely inoperable.

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